



Dear Potential PolySeed® Distributor:

Welcome to The No Risk Distributor Start-Up Program! InterLab Supply is pleased to offer this new program to select distributors.

What is it?

The No Risk Distributor Start-up Program is a 12 month program designed to assist in the establishment of new PolySeed Distributors. The goal of this program is to provide potential distributors with a risk-free opportunity to see if PolySeed products will compliment their existing product offerings.

How does it work?

The No Risk Distributor Start-up Program allows the new Distributor to place the first order for the minimum purchase quantity at distributor pricing with the option of refund at the end of the 12 month period. Here's a brief summary of the process:

- The distributor will purchase the 10 bottle minimum at InterLab Supply's discounted distributor pricing and a credit memo will be issued at the time of purchase.
- InterLab Supply will hold the purchased inventory until the distributor is in need of product. When the distributor sale has been made, the distributor will contact InterLab Supply for shipment.
- Using the Distributor's UPS shipper number, InterLab Supply will ship the product/s to distributor facilities or drop ship the items directly to the 3rd party.
- As product is shipped, a new credit memo will be completed and sent to the Distributor. The updated credit memo will reflect the remaining credit and the number of bottles left in inventory.
- If all 10 bottles of PolySeed® are sold during the 12 month period, the Distributor may elect to continue purchasing PolySeed® as an official PolySeed distributor. The Distributor will begin purchasing PolySeed products the normal way.
- If the Distributor is unable to sell all 10 bottles of PolySeed® during the 12 month period, a refund will be issued for the remaining unsold product. If a refund is issued, the Distributor will be ineligible for PolySeed distributorship.

What are the benefits of The No Risk Distributor Start-up Program?

The No Risk Distributor Start-up Program allows the distributor to test their market for one year:

- won't have product you can't sell sitting on the shelf for years
- there's no financial risk – if it sells, you should be a distributor, if it doesn't, it probably isn't the right market
- everybody wins!
- opportunity to meet your customers needs in new ways....or not!
- increased customer satisfaction

How do I start The No Risk Distributor Start-Up Program?

To begin purchasing PolySeed® products through The No Risk Distributor Start-up Program, please contact Peggy Morrison at 888.MyPolySeed.